

2022
B. Voc. (Logistic Management)
First Semester
I.EM-104: Principles of Management

Time allowed: 3 Hours

Max. Marks: 80

NOTE: Attempt five questions in all, including Question No. I which is compulsory and selecting one question from each Unit.

X-X-X

I. Attempt any four questions from the following:-

- a) Write a short note on contribution to managerial thought by Peter F. Drucker.
- b) What is the significance of Planning?
- c) Centralisation vs Decentralisation
- d) What is the need of MBO?
- e) What are the benefits of supervision?
- f) What are the techniques of controlling? (4x4)

UNIT - I

II. Discuss the reasons for increasing importance of management principles in modern times. (16)

III. What is planning? What can be the problems in effective planning? Are planning and controlling interrelated? Comment. (16)

UNIT - II

IV. Write short notes on:-

- a) Span of control
- b) Line and Staff organization (2x8)

V. What is Recruitment? Explain its various sources. (16)

UNIT - III

VI. Critically analyse the Maslow's Need Hierarchy Theory of Motivation. (16)

VII. Who is a charismatic leader? What traits should he possess? Explain. (16)

P.T.O.

(2)

UNIT - IV

- VIII. Write a detailed note on learning organisation. (16)
- IX. Explain the ways in which a manager can manage diversity in workplace effectively? (16)

X-X-X