

1129

**B.A./B.Sc. (Hons.) Third Semester**  
**Psychology**  
**Paper: Social Psychology**

**Time allowed: 3 Hours****Max. Marks: 90**

**NOTE:** Attempt five questions in all, including Question No. 1 which is compulsory and selecting one question from each Unit.

x-x-x

I. Attempt any nine of the following in 25-30 words each:-

- a) Lab experiment
- b) Components of attitude
- c) Participant observation
- d) Balance theory of attitude
- e) Consequences of ragging
- f) Functions of a leader
- g) Correlation method
- h) Empathy
- i) Cognitive dissonance theory
- j) Altruism
- k) Trait theories of leadership
- l) Naturalistic observation

(9x2)

**UNIT – I**

II. Define Social Psychology. Give a detailed account of the experimental method of research in Social Psychology. (5,13)

III. Explain the various methods used in social psychology research. (18)

**UNIT – II**

IV. Can attitudes be formed? Explain how attitudes can be changed through persuasion? (9,9)

V. Define Attitudes. How can be attitudes be measured? (5,13)

P.T.O.

(2)

**UNIT – III**

- VI. Describe the attributes of a leader. Explain the behavioural theories of *leadership*.  
(9,9)
- VII. Define leadership? Give in detail the Fiedler's Contingency model of leadership.  
(5,13)

**UNIT – IV**

- VIII. What are the factors involved in pro-social behaviour? How can it be promoted?  
(6,12)
- IX. Explain various factors responsible for bullying and ways of curbing bullying in educational institutions.  
(6,12)

x-x-x