

1129
B. Voc. (Logistic Management)
1st Semester
LEM-104: Principles of Management

Time allowed: 3 Hours

Max. Marks: 80

NOTE: Attempt five questions in all, including Question No. I which is compulsory and selecting one question from each Unit.

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I. Attempt any four of the following: -

- (a) Give the need of delegation of authority.
- (b) What are the benefits of induction?
- (c) Give the functions of management.
- (d) What is the need of MBO?
- (e) What is Narrow-span of control?
- (f) What is Halo-Error? (4×4)

UNIT – I

- II. Explain the Neo-Classical approaches to management thought. (16)
- III. What is decision-making? Explain the techniques of decision-making. (16)

UNIT-II

- IV. Explain line and staff organization form of organization structure. (16)
- V. What is recruitment? Explain the various sources of recruitment. (16)

UNIT-III

- VI. Critically evaluate Maslow's need hierarchy theory of motivation. (16)
- VII. Explain the Managerial Grid. (16)

UNIT-IV

- VIII. What is controlling? Explain the various techniques of controlling. (16)
- IX. How can managers, manage diversity? Suggest various ways. (16)

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