(i) Printed Pages: 2 Roll No.

(ii) Questions : 14 Sub. Code : 0 8 3 3 Exam. Code : 0 0 1 5

Bachelor of Commerce 5th Semester 1128

ENTREPRENEURSHIP AND SMALL BUSINESS

Paper : BCM-505

Time Allowed: Three Hours] [Maximum Marks: 80 Note:— (1) Attempt any four questions from Section-A.

(2) Attempt any two questions each from Sections-B and C.

SECTION—A

 $(4 \times 5 = 20)$

- 1. Define the term Achievement Motivation.
- 2. What do you mean by woman entrepreneur?
- 3. Define business planning as important characteristics of entrepreneur.
- 4. What is meant by subsidy?
- 5. Define the concept of growth and diversification.
- 6. Discuss in brief the different methods of pricing.

SECTION-B

 $(15 \times 2 = 30)$

- 1. Explain the various theories of entrepreneurship. 15
- 2. What are the recent trends in the development of women entrepreneurship in India? What are the main remedies for the problems of a woman entrepreneurship? 7,8
- 3. What is the role of government in organizing EDPs? Discuss the role and achievements of EDPs. 6,9
- 4. Explain economic and social environment influencing the growth of entrepreneurs.

- 1. Explain various exemptions given under different Acts to the SSI in India. How do exemptions help them? 8,7
- What do you meant by business growth? Discuss the need for growth of a business. Also discuss the various types of growth strategies which can be adopted by the business.
 3,5,7
- 3. Define the concept of Small Business. Explain the major problems of Small Business. 3,12
- 4. (a) Briefly explain the various tax benefits available to small scale industries.
 - (b) What are the factors to be considered in selecting the technology?

(2) Anamy day two quadrons each from Saction
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