

1059

B.A./B.Sc.(Hons.)-6th Semester

Psychology

Paper: Counselling and Organizational Psychology

Time allowed: 3 Hours

Max. Marks: 90

NOTE: Attempt five questions in all, including Question No. 1 which is compulsory & selecting one question from each Unit.

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I. Answer briefly to any nine of the following: -

- (a) Need for counseling
- (b) B-Needs and D-Needs
- (c) Non-Directive Counselling
- (d) Existential Counselling
- (e) Work Motivation
- (f) Enpsychia
- (g) Need for affiliation
- (h) Risk factors in nicotine dependence
- (i) Cognitive distortions
- (j) Transference
- (k) Defense mechanisms
- (l) Organizational development (9×2)

UNIT – I

- II. Define the concept of counseling. Critically evaluate the Gestalt approach to counseling. (18)
- III. Discuss in detail the cognitive behavior therapy. (18)

UNIT – II

- IV. Elaborate on the contemporary theories of work motivation. (18)
- V. Shed light on the Early theories of work motivation. (18)

P.T.O.