Exam.Code: 1304 Sub. Code: 9209

1059

B. Voc. (Retail Management) Fourth Semester RSC-404: Budgetary Control in Retail

Time allowed: 3 Hours Max. Marks: 80

NOTE: Attempt <u>five</u> questions in all, including Question No. I which is compulsory and selecting one question from each Unit.

x-x-x

- I. Answer any four of the following:
 - a) Explain the concept of budgetary control.
 - b) What do you mean by budgeting periods?
 - c) Explain the concept of Agreed budget.
 - d) Explain the concept of variance.
 - e) What are different purposes of budgetary systems?
 - f) Explain the factors affecting budgets.

(4x4)

UNIT - I

- II. What do you mean by budgetary systems? Explain the importance of consulting with other for preparation of budgets. (16)
- III. Explain how budgets help to evaluate the performance of people. What is the importance of providing regular information on performance against budgets to other people?

 (16)

UNIT - II

- IV. Explain the factors, processes and various trends likely to affect setting of budgets in retail industry. (16)
- V. Explain the organization guidelines and procedures for the preparation and approval of budgets. (16)

UNIT – III

- VI. Explain how we can get and evaluate the available information to prepare the realistic budget. (16)
- VII. Explain the importance of discussing and negotiating a budget with people who control the finance and other areas.

UNIT - IV

- VIII. Explain the causes of variance. What corrective action can be taken to address the identified variances? (16)
- IX. Explain some unforeseen developments that can affect a budget and how to deal with them. (16)