

(i) Printed Pages : 3]

Roll No.

(ii) Questions : 9]

Sub. Code :

0	7	7	4
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Exam. Code :

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**B.A./B.Sc. (Hons.) 6th Semester
Examination**

1047

PSYCHOLOGY

Paper : (Applied Psychology)

Time : 3 Hours]

[Max. Marks : 90

Note :- (i) All questions carry equal marks.

(ii) Attempt *one* question from each Unit.

(iii) Question No. 1 is compulsory.

Compulsory Question

1. Answer briefly any *nine* of the following :

- (i) Goals of Counselling.
- (ii) Existential Psychology.
- (iii) Non-verbal communication.

N-295

(1)

Turn Over

(iv) Goals of Psychotherapy.

(v) Carls Roger's.

(vi) Growth needs.

(vii) Need for power.

(viii) Dyscalculia.

(ix) Nicotine.

(x) Exceptional children.

(xi) Down's syndrome.

(xii) Special education.

2×9=18

Unit-I

2. Explain the concept of counselling. Discuss Freudian approach of counselling. 6,12

3. Write notes on the following :

(a) Client centered approach

(b) Cognitive behaviour therapy

9,9

Unit-II

4. Define work motivation. Discuss Maslow's hierarchy of need theory as related to work motivation. 6,12

5. What is organizational development and discuss its strategies ? 6,12

Unit-III

6. Discuss the nature and concept of health protective behaviour. 18
7. Describe, with example, the different types of addictions and discuss the etiology of alcoholism. 18

Unit-IV

8. Describe the major types of learning disabilities and suggest a remedial plan. 18
9. "Learning disabled children are as exceptional as gifted children". Explain, how and why ? 18