1057
B. Voc. (Hardware & Networking)
2nd Semester
VHN-201: Personality Development *(Old)*

Time allowed: 3 Hours   Max. Marks: 75

NOTE: *Attempt five questions in all, including Question No. 1 which is compulsory and selecting one question from each Unit.*

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I.   Attempt the following: -
(a)   Personality
(b)   Adult Ego state
(c)   Vertical performance appraisal
(d)   Self-hypnotism
(e)   Emotional intelligence   (4×5)

UNIT – I

II.   Which traits are regarded as integral to a 'good' personality? How can one develop them?   (15)

III.   What is motivation? Comment on the role of motivation and various techniques of improving motivation.   (15)

UNIT – II

IV.   What are the reasons for conflicts in an organization? How can these conflicts be resolved?   (15)

V.   Define leadership. How can you describe the traits of a successful leader?   (15)

UNIT – III

VI.   What is transactional analysis? Explain various ego states.   (15)

VII.   How can you describe stress? Give an account of various factors responsible for stress.
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UNIT – IV

VIII.   Give a profile of a successful personality.   (15)

IX.   Why is performance appraisal important? Which methods will you apply for the appraisal of performance?   (15)

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