

(i) Printed Pages : 2

Roll No.

(ii) Questions : 10

Sub. Code :

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M.Com. 1st Semester

2125

ORGANISATION THEORY AND BEHAVIOUR

(Same for USOL Candidates)

Paper M.C. 104

Time Allowed : 3 Hours]

[Maximum Marks : 80

Note :- Attempt **five** questions in all, selecting at least **one** question from each Unit. All questions carry equal marks.

UNIT-I

1. Define delegation of Authority. Explain the various elements involved in the delegation process.
2. Write short notes on the following :
 - (a) Neo Classical Theories of Organizational Behaviour
 - (b) Perceptual Process.
3. Define Personality. How do various theories of personality help a manager in understanding the behaviour of his subordinates ?

UNIT-II

4. What are Programmed Decisions ? Briefly discuss the various traditional and modern Techniques of taking such decisions.

5. Write short notes on the following :
 - (a) Johari Window
 - (b) Behaviour Modification.
6. Why is it important to understand individual needs to motivate employees ? Is it necessary that a motivated person will have high performance ?

UNIT-III

7. "Leadership activities of the manager are not totally inborn; they can be acquired or learnt also." Discuss giving reference to various leadership development theories.
8. Explain the various bases of Power and give suitable of each base.

UNIT-IV

9. Distinguish between Eustress and Distress. Discuss the various physiological, psychological and behavioural responses to organizational stress.
10. Write short notes on the following :
 - (a) Frameworks for describing Organizational Culture
 - (b) Kurt Lewin's Model of Organizational Change.