

Exam. Code: 821  
Sub. Code: 6202

1125

P.G. Diploma in Personnel Management and Labour Welfare  
First Semester

DPM-302: Industrial Sociology and Psychology

Time allowed: 3 Hours

Max. Marks: 70

**NOTE:** Attempt five questions in all, selecting atleast one question from each Unit. All questions carry equal marks.

x-x-x

**UNIT- I**

- I. Discuss the relationship between psychology and sociology in an industrial setup.
- II. Analyze the relevance of Hawthorne studies in modern times.
- III. Discuss the role of formal and informal groups in a factory organization.

**UNIT- II**

- IV. Explain how socio-cultural system impact recruitment and training.
- V. Describe some socio-psychological strategies to enhance motivation of an industrial worker.

**UNIT- III**

- VI. How does knowledge of psychological principles help understand management?
- VII. What is personality? What are the main determinants of personality development?
- VIII. What are salient features of psycho-analytical theory? Does it help in understanding the psyche of an employee?

**UNIT- IV**

- IX. How does counselling help in resolving industrial conflict.
- X. Write notes on any two of the following:-
  - a) Industrial morale
  - b) Elements of perception
  - c) Dimensions of industrial conflict
  - d) Selection and training strategies

x-x-x