

(i) Printed Pages : 2

Roll No.

(ii) Questions : 9

Sub. Code :

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B.A./B.Sc. (Hons.) 3rd Year
1046

PSYCHOLOGY

**Paper : IV: Counseling Psychology & Organizational
Behaviour**

Time Allowed : Three Hours]

[Maximum Marks : 90

- Note :-**
- (1) All questions carry equal marks.
 - (2) Attempt **one** question from each Unit.
 - (3) Question No. I is compulsory.

I. Answer briefly any **nine of the following :**

- (i) Need for counselling
- (ii) Ethics of a counsellor
- (iii) Directive and non-directive counselling
- (iv) Modelling
- (v) Carl Rogers
- (vi) Existential approach
- (vii) Organizational Behaviour
- (viii) Work Motivation
- (ix) Organizational Development
- (x) Need for Affiliation
- (xi) Goals of Therapy
- (xii) Gestalt approach of counselling.

9×2=18

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[Turn over

UNIT-I

- II. Define the concept of counselling. Critically evaluate the Freudian approach of counselling. 6+12=18
- III. Define Psychotherapy. Discuss in detail the cognitive behaviour therapy. 6+12=18

UNIT-II

- IV. Explain the nature of vocational counselling. Discuss its implications in detail. 18
- V. Discuss the process of counselling. Explain the family counselling in present scenario. 6+12=18

UNIT-III

- VI. Explain the nature of organizational behaviour and discuss its historical background. 18
- VII. What is the nature of communication and discuss its models ? 18

UNIT-IV

- VIII. Elaborate the concept of work motivation. Explain Herzberg's two factor theory. 6+12=18
- IX. Describe job satisfaction and discuss the factors of job satisfaction. 18