

(i) Printed Pages : 2

Roll No. ....

(ii) Questions : 10

Sub. Code : 

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Exam. Code : 

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**M.Com. 1<sup>st</sup> Semester**

**2125**

**ORGANISATION THEORY AND BEHAVIOUR**

**(Same for USOL Candidates)**

**Paper M.C. 104**

**Time Allowed : 3 Hours]**

**[Maximum Marks : 80**

**Note :-** Attempt **five** questions in all, selecting at least **one** question from each Unit. All questions carry equal marks.

**UNIT-I**

1. Define delegation of Authority. Explain the various elements involved in the delegation process.
2. Write short notes on the following :
  - (a) Neo Classical Theories of Organizational Behaviour
  - (b) Perceptual Process.
3. Define Personality. How do various theories of personality help a manager in understanding the behaviour of his subordinates ?

**UNIT-II**

4. What are Programmed Decisions ? Briefly discuss the various traditional and modern Techniques of taking such decisions.

5. Write short notes on the following :
  - (a) Johari Window
  - (b) Behaviour Modification.
6. Why is it important to understand individual needs to motivate employees ? Is it necessary that a motivated person will have high performance ?

### UNIT-III

7. "Leadership activities of the manager are not totally inborn; they can be acquired or learnt also." Discuss giving reference to various leadership development theories.
8. Explain the various bases of Power and give suitable of each base.

### UNIT-IV

9. Distinguish between Eustress and Distress. Discuss the various physiological, psychological and behavioural responses to organizational stress.
10. Write short notes on the following :
  - (a) Frameworks for describing Organizational Culture
  - (b) Kurt Lewin's Model of Organizational Change.