

2053  
B. Voc. (Retail Management)  
Sixth Semester  
GEN-601: Entrepreneurship Development Programme  
(Common for all B. Voc)

Max. Marks: 80

Time allowed: 3 Hours

**NOTE:** Attempt five questions in all, including Question No. 1 which is compulsory and selecting one question from each Unit.

x-x-x

1. Write short notes on the following:-

- a) Concept of entrepreneurship
- b) Concept of business venture
- c) Technological developments in small business
- d) Features of contract act

(4x4)

**UNIT - I**

II. Discuss the various problems faced by women entrepreneurs. (16)

III. Discuss the economic and innovation theories of Entrepreneurship. (16)

**UNIT - II**

IV. 'Small business is a seedbed of Entrepreneurship'. Explain the statement. (16)

V. Explain the various types of growth strategies which can be adopted by small scale industries. (16)

**UNIT - III**

VI. 'Small business is the backbone of national economy'. Do you agree with the statement? (16)

VII. Discuss the contribution of commercial banks in promoting the small scale business in India. (16)

**UNIT - IV**

VIII. Explain various exemptions given under different acts to the SSI in India. (16)

IX. Explain the various features of sale of goods act in detail. (16)

x-x-x