

2054

M.Com. (Entrepreneurship and Family Business)

Fourth Semester

FB-401: International Trade and Documentation

Time allowed: 3 Hours

Max. Marks: 80

**NOTE:** Attempt five questions in all, selecting atleast two questions from each Unit. All questions carry equal marks.

x-x-x

### UNIT - I

- I. Critically explain classical theory of international trade.
- II. Discuss meaning and scope of international marketing tasks.
- III. Explain tariff and non-tariff barriers to international trade.
- IV. Explain features of recent Foreign Trade Policy of India.
- V. Discuss in detail the export promotion organisations working in India.

### UNIT - II

- VI. Explain procedures and practices in the context of processing of an export order.
- VII. Discuss in detail the available financial institutions working in India for the promotion of exports.
- VIII. Discuss the role of ECGC in export financing.
- IX. What do you mean by exchange rate? Explain the main factors which determine exchange rate.
- X. Explain the features of FEMA.

x-x-x