

12/12/24 (E)

Exam. Code: 0311

Sub. Code: 25379

2124

M.Com. (Entrepreneurship & Family Business)-First Semester  
FB-105: Human Behaviour in Organizations

Time allowed: 3 Hours

Max. Marks: 80

*NOTE: Attempt five questions in all, selecting atleast two questions from each Unit. All questions carry 16 marks.*

x-x-x

### UNIT - I

1. What do you mean by human behavior? What are the factors that influence human behavior? What is the relevance of studying human behavior in an organization?
2. In consonance with the global benchmarks, discuss the latest trends that Indian organizations have witnessed in context to behavior of the HR especially after opening up of the economy.
3. What challenges organizations face while dealing with HR behavior at work? How such challenges can be coped with?
4. What do you mean by behavior? How behavior can be shaped? Can it be modified?
5. What do you mean by perception? How perception is formed? Discuss the linkage between perception and decision making.

### UNIT - II

6. Discuss the concept of leadership in detail. What is the relationship is affected by emotional intelligence? Also, explain the gender issues involved in leadership.
7. What do you mean by communication? Discuss various types and barriers to communication. Explain the concept of 'Johari window' in detail.
8. What is stress? What are the sources of stress? Discuss the stress coping strategies.
9. What is conflict? Discuss various conflict resolution strategies in detail.
10. What do you mean by organizational change? Why employees resist to change? Explain various approaches for managing organizational change.

x-x-x