

(i) Printed Pages : 2

Roll No.

(ii) Questions : 10

Sub. Code :

3	8	0	4
---	---	---	---

Exam. Code :

0	5	0	1
---	---	---	---

Master of Commerce 1st Semester
(2122)

ORGANISATION THEORY AND BEHAVIOUR

(Same for USOL Candidates)

Paper : MC-104

Time Allowed : Three Hours]

[Maximum Marks : 80

Note :— Attempt five questions in all, selecting at least one question from each unit. All questions carry equal marks.

UNIT—I

1. Why do you think there is a need to study organization behavior in the organizations ? Discuss the challenges and opportunities for behavioral scientists in today's de-globalized business environment.
2. What are the foundations of understanding individual behavior ? Explain.
3. What do you understand by personality ? Discuss the big five theory of personality and its relevance in understanding individual personality.

UNIT—II

4. Define motivation. Outline the different needs of the people in the organization and how can they be motivated towards higher performance ? Discuss in the light of the needs theories of motivation.
5. What do you understand by transactional analysis ? How is it important in understanding or improving interpersonal relations at the workplace ?
6. What is Johari window ? How is it helpful in improving the team performance ? Explain.

UNIT—III

7. How do you identify leaders ? Discuss the Managerial Grid and its applicability in today's times.
8. What are the causes of organizational conflicts ? Outline the strategies to manage conflict at the workplace.

UNIT—IV

9. Managing stress is a big challenge in today's organizations. Do you think so ? Outline the strategies for managing stress in organizations.
10. Write short notes on the following :
 - (a) Outline the determinants of organizational culture
 - (b) Significance of OD in managing change.