Bachelor of Commerce 6th Semester (Hons.)
(2042)

# MANAGEMENT STUDIES: TRAINING AND DEVELOPMENT

Paper-BCH-609

Time Allowed: Three Hours]

[Maximum Marks: 80

Note: —Attempt four questions from Section A and two questions each from Sections B and C respectively.

#### SECTION-A

(Any four)

- 1. (a) Objectives of training.
  - (b) Programme Instruction training with its advantages and disadvantages.
  - (c) Difference between training and development.
  - (d) Reasons for evaluating training and development programmes.
  - (e) Coaching and monitoring.
  - (f) Organisation of training and development programmes.

    4×5=20

### SECTION-B

(Any two)

- Write down the methods of off the job training programmes.
   Also write down the limitations of each programme.
- 3. What is the process of a training programme? Explain.

- 4. What do you mean by a training programme? Write down the importance of training programme.
- 5. Explain how to choose the right training techniques in present day organization. 2×15=30

#### SECTION-C

## (Any two)

- 6. Write down the principles of training and development programme that an employer needs to keep in mind. How is it useful for an organisation?
- 7. Explain the various methods of evaluating training and development programmes.
- 8. Write a note on orientation and socialization of an executive development programme.
- 9. Write short notes on:
  - (a) Problems in evaluation
  - (b) Merits and demerits of role based training.

2×15=30