(i) Printed Pages: 2

Roll No. .....

(ii) Questions

: 10 Sub. Code: 3

3 8 1 6

Exam. Code: 0

0 5 0 2

# Master of Commerce 2<sup>nd</sup> Semester (2042)

## PRODUCTION AND MATERIALS MANAGEMENT

(Same for USOL Candidates)

Paper-MC-204

Time Allowed: Three Hours

[Maximum Marks: 80

**Note**:— Attempt **FIVE** questions in all selecting at least *one* question from each unit. All questions carry equal marks.

#### UNIT-I

- "Production, as a matter of fact, is gateway to the road of progress, not only for a firm but to nation and the whole world as a whole".
  Comment on this statement by detailing out the importance of production management.
- 2. Who is a negotiator? What is the process of negotiation? What guidelines do you follow for successful negotiation?
- 3. What do you understand by Static Model of Inventory Control?

# UNIT-II

4. Distinguish among variable, fixed and semi-variable costs. Why is this distinction important?

5. "Acceptance Sampling is a better way of quantity control than inspection". Discuss.

### UNIT-III

- 6. Differentiate between 'product layout' and 'process layout'. Also discuss the significance of each type.
- 7. "The governing principle is that the location of a plant should be fixed in such a manner that the people interested in its success can sell goods mostly profitably and manufacture them with the least expense". Explain.
- What is the difference between PERT and CPM? Discuss the importance of time estimation in the application of network analysis to projects.

## UNIT-IV

- 9. What is performance rating? Why is it required to rate the worker? Explain Westinghouse method of performance rating.
- 10. Write notes on:
  - (i) Labour productivity
  - (ii) Material productivity.