

Exam.Code:0010
Sub. Code: 0774

2071
B.A./B.Sc. (Hons.) Sixth Semester
Psychology

Paper: Counselling and Organizational Psychology

Time allowed: 3 Hours

Max. Marks: 90

NOTE: Attempt five questions in all, including Question No. 1 which is compulsory and selecting one question from each Unit.

x-x-x

I. Attempt any nine of the following briefly:-

- a) Amotivation
- b) Placebo effect
- c) Intrinsic motivation
- d) Hygiene factors
- e) Existential anxiety
- f) Need for affiliation
- g) Projection
- h) Synectics
- i) Complexes
- j) Acting out
- k) Cognitive distortions
- l) Team building

(9x2)

UNIT – I

- II. Elucidate the concept of counselling. Also write in detail about cognitive behaviour therapy. (18)
- III. Critically discuss Gestalt techniques of counselling. (18)

UNIT – II

- IV. Discuss in detail Porter and Lawlers' theory of work motivation. (18)
- V. Write notes on:-
 - a) Herzberg's theory of work motivation
 - b) Need for achievement(2x9)

P.T.O.

(2)

UNIT – III

- VI. Discuss the nature and concept of health protective behaviour. (18)
- VII. Write a detailed account on alcoholism and its psychophysical and social implications on an alcoholic's life. (18)

UNIT – IV

- VIII. Elaborate the concept of gifted children, with special reference to intellectual giftedness. (18)
- IX. Discuss the challenges of learning disabilities, both for the child and caretakers including family and educators. (18)

x-x-x