Exam.Code:1302 Sub. Code: 9209

2071

B. Voc. (Retail Management) Second Semester

RSC-204: Human Resource Management in Retail

Time allowed: 3 Hours Max. Marks: 80

NOTE: Attempt <u>five</u> questions in all, including Question No. I which is compulsory and selecting one question from each Unit.

x-x-x

- I. Answer any four of the following:
 - a) Importance of feedback' in communication.
 - b) Relevance of briefing team members.
 - c) What do you mean by cultural diversity?
 - d) Write a note on safety issues among team members.
 - e) What are the consequences of inter-group conflict?
 - f) Highlight the importance of good working relations. (4x4)

UNIT - I

- II. What is the meant by effective communication? Explain the features of an effective communication among team members. (16)
- III. Explain in detail the wealth and safety issues in planning work of a team. Discuss the importance of fair allocation of work among team members. (16)

UNIT - II

- IV. Explain in detail cultural diversity and diversity among team members. (16)
- V. Discuss the different methods to encourage team members. Give some suggestions for performance improvement. (16)

UNIT - III

- VI. Discuss the problems faced by a manager in teamwork. Suggest some ways to identify poor performers in a team. (16)
- VII. Explain in detail the performance appraisal of team members. Discuss different techniques to support team members. (16)

<u>UNIT - IV</u>

VIII. What do you mean by morale? In what ways can it be improved? Highlight the positive impact of high morale at workplace. (16)

IX. Discuss different techniques for removing tension between colleagues. (16)

x-x-x