

2012  
B.A./B.Sc. (Hons.) Third Semester  
Psychology  
Paper: Social Psychology

Time allowed: 3 Hours

Max. Marks: 90

**NOTE:** Attempt five questions in all, including Question No. 1 which is compulsory and selecting one question from each Unit.

x-x-x

I. Attempt any nine of the following briefly:-

- a) Belief and opinion
- b) Survey
- c) Altruism
- d) Social influence
- e) Example of Prosocial behaviour
- f) Cognitive dissonance
- g) Visionary leader
- h) Characteristics of social research
- i) Verbal ragging
- j) Focused interview
- k) Fiedler
- l) Likert's scale

(9x2)

**UNIT – I**

II. Write a detailed note on types of research in social psychology. (18)

III. Discuss the nature of social psychology. Also explain the problems of social psychology. (18)

**UNIT – II**

IV. Can attitudes be changed? Discuss your answer in the light of theories of attitude change. (18)

V. How are attitudes formed? Describe two methods of measuring attitudes. (18)

P.T.O.

(2)

**UNIT – III**

- VI. Explain different styles of leadership. Which style is the best in your opinion? (18)
- VII. Write notes on:-
- a) Contingency model
  - b) Functions of a leader (18)

**UNIT – IV**

- VIII. What are the causes of ragging? What are the effects of ragging on students? (18)
- IX. What is the nature of pro-social behaviour? What factors determining this behaviour? (18)

x-x-x